

Marc Aaron Cohen
Marc.Cohen@umb.edu

Education

- 1984-1986 Brandeis University Florence Heller School of
Advanced Studies in Social Welfare
- Doctor of Philosophy in Advanced Study for
Social Welfare. Harriman Scholar, Recipient of
Minkoff Award in Economics
Thesis: Is Nursing Home Care an Insurable Risk?
- 1980-1982 Harvard University Kennedy School of Government
- Master's Degree in Public Policy
- 1975-1979 University of Wisconsin at Madison
- Bachelor's Degree in Economics and Political
Science. Honors: Phi Beta Kappa, Junior Year.
Steenbock Honorary Phi Beta Kappa Award. Harry
Groves Scholarship for Outstanding Senior in Economics.
Economics Honor Society Omicron Delta Epsilon.

Professional Experience

- 2016-present UMASS Boston and Community Catalyst, Boston, MA.
Professor, Department of Gerontology and **Co-Director**, LeadingAge
LTSS Center @UMass Boston, McCormack Graduate School of Policy &
Global Studies. **Director of Research**, Center for Consumer Engagement
in Health Innovation, Community Catalyst.
- 2010-2016 LifePlans, Inc. Boston, MA.
- Chief Research and Development Officer.** Responsible for managing all
aspects of the Research Department and Medicare Advantage Health
products including providing day-to-day leadership and management of
these businesses. Develop new products and services for the health
insurance industry directed toward managing elderly populations including
Dual Eligibles. Developed products designed to provide value to elders
including fall prevention, care transitions, and chronic care management.
Overall responsibility for the development and coordination of a thought
leadership strategy for the company. Act as the primary representative of
the company to public (government) agencies and to health companies.

Professional Experience—continued

2003-2010 LifePlans, Inc. Boston, MA.

President. Responsible for maintaining a qualified, trained, and capable staff. Set corporate policy and report to the Board of Directors quarterly on the financial performance of the Company and key business characteristics including monitoring new initiatives. Oversee the financial planning process. Represent the leadership of the Company to all external audiences including customers, prospects, trade associations, and government representatives. Support the business unit heads on a strategic and operational level in furthering their businesses' growth and development. Manage various staff functions provided both internally and externally.

1986-2002 LifePlans, Inc. Boston, MA.

Founder and Vice President. Research and consulting to health insurers, health providers, associations and government agencies. Conduct analytical studies on long-term care financing and service delivery for use by Congress, Trade Associations, the states, and government agencies. Develop PC-based innovative health risk management products and forecasting models for estimating risks and costs of long-term care services utilization for use by the states, HMOs, insurers and other providers. Develop innovative reinsurance programs.

1993-2002 Center for Health and Long-Term Care Research Boston, MA.

Senior Scientist. Research and consulting for Foundations, Universities and Congressional staff on issues related to long-term care financing and service delivery. Conduct analytical studies on the utilization of Medicare and Medicaid home health care services, nursing home care and other community-based services. Lecture and present findings of research in public and private forums as well as in peer-reviewed journals.

1989-1994 Brookdale Institute of Gerontology, Jerusalem Israel

Senior Researcher. Designed and implemented a study of the commercial health, nursing, and supplemental insurance market in Israel. Study of organ procurement and transplantation system in Israel. Assessed the potential impact of departmental budgeting in the hospital system. Assess the role of competition in the financing and delivery of health care services in the Israeli health care system.

Professional Experience—continued

1984-1986

Health Policy Center, Brandeis University

Research Associate. Developed models for estimation of lifetime risks, risk factors, and costs of nursing home use for a study of the development of low cost continuing care retirement communities. Co-developed a new long-term care finance and delivery model called Life Care at Home. Designed, implemented, and analyzed results from market surveys that were used to assess the elderly's interest in continuing care retirement communities and a life care at home program.

1982-1984

Brookdale Institute of Gerontology, Jerusalem Israel

Researcher. Designed and implemented a study of case management techniques in health and welfare agencies providing services to the elderly. Evaluated all Geriatric Rehabilitation Day Hospitals in Israel.

1981

Hennepin County Department of Economic Assistance
Minneapolis, MN

Program Analyst. Designed a Management Planning and Information System for the Department. Developed and implemented a series of statistical studies that enabled the Department to more accurately assess the impact of legislative changes on program expenditures. Prepared analytical briefing papers for use in negotiations. Saved Hennepin County \$2 million.

1979-1980

Minnesota Department of Public Welfare, St. Paul, MN

Special Assistant to Director of Operations Review. Formulated budget forecast for the Medical Assistance Program for use by the Minnesota Legislature. Developed cost index for use in the rate setting process for nursing homes in the state. Designed and authored self-help booklet that is used by welfare recipients in Minnesota.

1978

Congressional Budget Office, Washington, DC

Research Assistant, Human Resources Division. Helped develop an econometrics model for the Social Security System. Evaluated the impact of legislative changes on the Social Security trust fund and assisted in the preparation of cost estimates for Congress.

Selected Publications Papers and Book Chapters

Articles

1. Cohen, M. and Tavares, J. (2022). How Medicaid Financial Eligibility Rules Exclude Financially and Medically Vulnerable Older Adults *Journal of Aging and Social Policy*. Forthcoming.
2. Tavares, J. Simpson, L. Miller, EA, Nadash, P. and Cohen, M. (2022). The effect of the Right Care, Right Place, Right Time (R3) initiative on Medicare health service use among older affordable housing residents. *Health Services Research*, Published on-line October 21, 2022 <http://doi.org/10.1111/1475-6773.14086>.
3. Cohen, M. and Tavares, J. (2022). Are Wealthy Older Adults who use Medicaid Opportunistically Accessing the Program? *Journal of Aging and Social Policy*. Published online September 27, 2022. <https://doi.org/10.1080/08959420.2022.2127597>
4. Nadash, P., Cohen, M., Tavares, J. and Miller, EA. (2021). The Impact of Health-Related Supports in Senior Housing on Ambulance Transfers and Visits to Emergency Departments: The Right Care, Right Place, and Right Time Project. *Health Services Research*. Volume 56: 731-739. <http://dx.doi.org/10.1111/1475-6773.13640>
5. Tavares, J., Cohen, M. Silberman, S. and Popham, L. (2020). Medicaid Utilization among Middle-age and Older Adults: A Health and Retirement Study Longitudinal Analysis (1998 to 2014). *Journal of Aging and Social Policy*. Published online September 30th. P.1-17. <https://doi.org/10.1080/08959420.2020.1824538>
6. Almeida, B., Cohen, M., Stone, R. and Weller, C. (2020). The Demographics and Economics of Direct Care Staff Highlight Their Vulnerabilities Amidst the COVID-19 Pandemic. *Journal of Aging and Social Policy*, DOI: 10.1080/08959420.2020.1759757. Published online June 8th. <https://doi.org/10.1080/08959420.2020.1759757>.
7. Cohen, M. and Jane Tavares (2020). Who are the Most At-Risk Older Adults in the COVID-19 Era? It's Not Just Those in Nursing Homes, *Journal of Aging & Social Policy*, 32:4-5, 380-386, DOI: [10.1080/08959420.2020.1764310](https://doi.org/10.1080/08959420.2020.1764310) <https://www.tandfonline.com/doi/full/10.1080/08959420.2020.1764310>
8. Miller, E.A., Nadash, P. and Cohen, M. (2020). Stepping into the Breach of Federal Inaction: Reforming the Financing of Long-Term Services and Supports in the Post-CLASS Era. *Journal of Health Politics, Policy and Law*. July. <https://read.dukeupress.edu/jhpl/article/doi/10.1215/03616878-8543310/165994/Stepping-into-the-Breach-of-Federal-Inaction>
9. Nadash, P., Miller, E.A., Simpson, E., Shellito, N. and Cohen, M. (2019). Collaboration between Supportive Housing and Emergency Medical Services: A Partnership With Potential *Seniors Housing and Care Journal*. Volume 27, No. 1.

10. Miller, E.A., Nadash, P. Simpson, E., Shellito, N. and Cohen, M. (2019). The Resident Perspective on Housing With Services: The Right Care, Right Place, Right Time Program. *Seniors Housing and Care Journal*. Volume 27, No. 1.
11. Hwang, A. and Cohen, M. (2019). Will 2019 Kick-off a New Era in Person-Centered Care. ***American Journal of Managed Care*. 2019; 25(6). June.**
12. Tell, E. and Cohen, M. (2019). The States Can't Wait: The Long-Term Care Financing Imperative. *Generations*. The Journal of the American Society on Aging. Spring, Volume 43, No. 1. <https://www.asaging.org/blog/financing-long-term-care-american-conundrum>
13. Cohen, M. and Feder, J. (2018): Financing long-term services and supports: challenges, goals, and needed reforms, *Journal of Aging & Social Policy*, DOI: 10.1080/08959420.2018.1462680 To link to this article: <https://doi.org/10.1080/08959420.2018.1462680>
14. Cornell, P. Grabowski, D., Cohen, M. Shi, X. and Stevenson, D. (2016). Medical Underwriting in Long-Term Care Insurance: Market Conditions Limit Options for Higher-Risk Consumers. *Health Affairs*, 35, no. 8, August.
15. Unruh, M., Stevenson, D., Frank, R., Cohen, M., and Grabowski, D. (2016). Demand-Side Factors Associated with the Purchase of Long-Term Care Insurance. *Forum for Health Economics and Policy* 2016; 19(1): 23–43. (June).
16. Cohen, M., Miller, J. Shi, X., Sandhu, J. and Lipsitz, L. (2015). Prevention Program Lowered The Risk of Falls and Decreased Claims for Long-Term Services Among Elder Participants. *Health Affairs*, 34, no.6 (2015):971-977.
17. Frank, R., Cohen, M., and Mahoney, N. (2013). Making Progress: Expanding Risk Protection for Long-Term Care Services and Supports through Private Long-Term Care Insurance. *The Journal of the Business School Alliance for Health Management*, Kellogg School, Northwestern University, September, Volume 1, Issue 4. <http://www.hmpi.org/journal.html> and the SCAN Foundation.
18. Doty, P., Cohen, M. Miller, J. Xiaomei, S. (2010). Private Long-Term Care Insurance: Value to Claimants and Implications for Long-Term Care. *The Gerontologist Advance Access Published*, March 18, 2010.
19. Stevenson, D., Cohen, M., Tell, E., and Burwell, B. (2010). The Complementarity of Public and Private Long-Term Care Coverage. *Health Affairs*, Volume 29 Number 1, January, 2010.
20. Cohen, M. (2003). Private Long Term Care Insurance: A Look Ahead. *Journal of Aging and Health*. Volume 15, Number 1, February.
21. Cohen, M., Miller, J. and Weinrobe, M. (2001). Patterns of informal and Formal Caregiving Among Elders with Private Long- Term Care Insurance. *The Gerontologist*, Volume 41, No. 2. April.
22. Cohen, M. (1998). “Emerging Trends in the Finance and Delivery of Long-Term Care:

- Public and Private Opportunities and Challenges.” The Gerontologist, Volume 38, No. 1, 80-89.
23. Coronel, S. and Cohen, M. (1997). Long-Term Care Insurance and Care Management: A Partnership Towards Integration into the Managed Care World. Journal of Geriatric Care Management, Summer, P. 4-11.
 24. Cohen, M. and Tumlinson, A. (1995). “Understanding State Variation in Medicare Home Health Care: The Impact of Medicaid Program Characteristics, State Policy and Provider Behavior.” Medical Care, Volume 35, Number 6.
 25. Cohen, M. and Kumar, N. (1997). “Who Buys Long-Term Care Insurance in 1994? Profiles and Innovations in a Dynamic Market”. Inquiry, Volume 34, pages 50-61 Spring.
 26. Levy, R. and Cohen, M. (1995). Efficiency in Israel Defense Forces Dental Labs: A Case Study in Assessing the Need for Privatization of Publicly Provided Services. Military Medicine, January.
 27. Cohen, M. Kumar, N. and Wallack, S. "The Impact of Long-Term Care Insurance on Medicaid Eligibility and Medicaid Program Expenditures." Health Affairs, Fall, Volume 13 Number 4, 1994.
 28. Kumar, N., Cohen, M. and Wallack, S. "Understanding the Factors Behind the Decision to Purchase Varying Amounts of Private Long-Term Care Insurance." Journal of Health Services Research, Volume 29:6, February, p. 653-678 1995.
 29. Cohen, M. and Barnea, T., "Private Outlets for Public Limitations: The Rise of Commercial Health insurance in Israel", The Journal of Health Politics, Policy and Law, Volume 17, No. 4 Winter 1992.
 30. Cohen, M., Kumar, N. and Wallack, S., "Simulating the Fiscal Impacts of Medicaid Reform", 1993 The Health Care Financing Administration Review. Volume 14, Number 4.
 31. Cohen, M., Kumar, N. and Wallack, S., "New Perspectives on the Affordability of Long-Term Care Insurance", The Gerontologist, Volume 33, No. 1. 1993.
 32. Tell, E., Wallack, S, Cohen, M., Greenberg, J. and Wilbur, V., "Private Long Term Care Insurance: Issues, Options and Potential", Physical & Occupational Therapy in Geriatrics. The Haworth Press, Inc. 1988 6(314):3-25.
 33. Branch, L., Friedman, D. Cohen, M., Smith, N. and Socholtzky, E., "Impoverishing the Elderly: A Case Study of the Financial Risk of Spend- Down Among Massachusetts Elderly People", The Gerontologist, 1988, Vol. 28 (5): 648-652.
 34. Cohen, M., Tell, E., Bishop, C., Branch, L. and Wallack, S. "Patterns of Nursing Home Use in a Prepaid Managed Care System: The Continuing Care Retirement Community". The Gerontologist, 1988, Vol 29 (1): 74-80.
 35. Brodsky, J., Cohen, M., Habib, J. and Haron, T. "The Organization of Long-Term Care

Services in Israel--An Evaluation", The Journal of Welfare and Social Security Studies, Jerusalem, Israel, 1988, 167-195.

36. Cohen, M., Tell, E., Larson, M.J., Batten, H.L., "Attitudes Toward Joining Continuing Care Retirement Communities", The Gerontologist, 1988, Vol. 28 (5): 637-543.
37. Cohen, M., Tell, E., and Wallack, S. "The Risk Factors of Nursing Home Entry Among Residents of Six Continuing Care Retirement Communities", The Journal of Gerontology, 1988, Vol. 43 (1): 15-21.
38. Tell, E., Wallack, S. and Cohen, M. "New Directions in Life Care: An Industry in Transition", Milbank Memorial Quarterly Fund, 1987, 65 (4): 551-574.
39. Cohen, M., Tell E. and Wallack, S. "The Financial Capacity of the Elderly to Insure for Long Term Care", The Gerontologist, 1987, Vol. 27 (4): 494-502.
40. Tell, E., Cohen, M., Larson, M.J., Batten, H.L., "Assessing the Elderly's Preferences for Lifecare Options", The Gerontologist, 1987, Vol. 27 (4): 503-509.
41. Tell, E., Cohen, M. and Wallack, S. "Life Care at Home: A New Long Term Care Finance and Delivery Option", Inquiry, 1987, Vol. 24 (3): 245-252.
42. Cohen, M., Kumar, N. and Wallack S., "Financing Long-Term Care Practical Public-Private Mix," The Journal of Health Politics, Policy and Law, Fall 1992.
43. Cohen, M., Kumar, N. and Wallack, S., "Who Buys Long-Term Care Insurance: A Study of Purchasers and Non-Purchasers of Long-Term Care Insurance", Health Affairs, Spring 1992.
44. Cohen, M. and Barnea, T. "The Development of Supplemental, Commercial Health and Nursing Insurance in Israel", Insurance in Israel. Vol. 178, p. 19-24, May, 1991.
45. Cohen, M., Tell, E. and Wallack, S. "The Risks and Cost of Nursing Home Care Among the Elderly", Medical Care, December 1986, Vol. 24 (12): 1161-1172.
46. Cohen M., Tell, E. and Wallack, S. "The Client Related Risk Factors of Nursing Home Entry", Journal of Gerontology, November 1986, Vol. 41 (6): 785-792.

a. Book Chapters and Reports

47. Tell, E. and Cohen, M. (2022). Public Long-Term Care Programs in the U.S., in *Insuring Long-Term Care*. Eaton, R. and Morton, M. ACTEX Learning. Mad River Books. ISBN: 978-1-64756-867-2. <https://www.actexmadriver.com/orderselection.aspx?id=453149337>
48. Basel, R., Silverman, S. Tavares, J. and Cohen, M. (2023). Low Income Older Adults and the Medicare Cliff. Data Brief. National Council on Aging. Forthcoming.
49. Cohen, M., Tavares, J. Hwang, A. and Hawes, F. (2022). *Person-Centered Care: Why Taking Individuals' Care Preferences into Account Matters*. The Scan Foundation.

<https://www.healthinnovation.org/resources/publications/body/Person-Centered-Care-Report-Why-it-Matters.pdf>

50. Tell, E., Nadash, P., Ruggeri, S and Cohen, M. (2022). Building a National Strategy to Support Family Caregivers: Findings from Key Informant Interviews and Stakeholder Listening Sessions. February. https://ltsscenter.org/reports/Family_Caregivers_Report.pdf
51. McGaffigan, E. and Cohen, M. (2022). Provision of Skilled Nursing Care by Assisted Living Residences: Stakeholder Views on the COVID-19 Experience. January. <https://mass-ala.org/wp-content/uploads/2022/01/Final-Skilled-Nursing-Care-and-ALRs-Report-2022.pdf>
52. Miller, EA, Wylie, M., Simpson, E., and Cohen, Ma. (2021). What is Happening to Pennsylvania’s Nursing Homes? Jewish Healthcare Foundation. January.
53. Cohen, M., Tumlinson, A. Shi, X., and Esworthy, C. (2021). LTCi Policy Value Research Findings. January <https://atiadvisory.com/significant-financial-benefits-locked-in-ltci-policies-in-force-today/>.
54. Cohen, M., Tumlinson, A. Shi, X., and Esworthy, C. (2021). Why State Support for the Long-Term Care Insurance Industry Makes Good Financial Sense. ATI Advisory and LeadingAge LTSS Center @Umass Boston. <https://atiadvisory.com/significant-financial-benefits-locked-in-ltci-policies-in-force-today/>.
55. Cohen, M., **Miller, E.**, & Nadash, P. (2021, June 30). *Final evaluation report: Right Care, Right Place, Right Time (R3) effectively integrating senior care and housing initiative*. Report Prepared for Health Policy Commission.
56. **Miller, E.**, Simpson, E.,* Wylie, M.,* Nadash, P., & Cohen, M. (2021, June 2). *Analysis of focus groups on the sustainability of the R3 model: Housing partners, payers, community stakeholders*. Report Prepared for Hebrew Senior Life.
57. Cohen, M., Hwang, A. and Tavares, J. (2020). Tracking Progress on Person Centered Care for Older Adults: How Are We Doing? The SCAN Foundation. December. https://www.healthinnovation.org/resources/publications/body/Person-Centered-Care-Report_Jan-2021.pdf
58. Stucki, B., Tavares, J. and Cohen, M. (2021). Cash Flow Challenges and Homeownership in Later Life. National Council on Aging, Washington, D.C. August. <https://www.ncoa.org/article/how-home-equity-and-cash-flow-impact-aging-in-place>
59. Stucki, B., Tavares, J. and Cohen, M. (2021). Using Home Equity to Sustain Cash Flow for Aging in Place. National Council on Aging, Washington, D.C. August. <https://www.ncoa.org/article/how-home-equity-and-cash-flow-impact-aging-in-place>
60. Weller, C., Almeida, B. Cohen, M. and Stone, R. (2020). Making Care Work Pay. How Paying at least a Living Wage to Direct Care Workers Could Benefit Care Recipients, Workers, and Communities. Published by the LeadingAge LTSS Center @UMass Boston. <https://www.leadingage.org/making-care-work-pay>

61. Cohen, M., Tell, E. Hwang, A. Miller, EA, and Miller, M. (2020). Learning from New State Initiatives in Financing Long-Term Services and Supports. Published by the LeadingAge LTSS Center @UMass Boston. July. <https://www.ltsscenter.org/wp-content/uploads/2020/07/State-LTSS-Financing-Full-Report-July-2020.pdf>
62. Conner, E., Tumlinson, A. and Cohen, M. (2020). Protecting Consumers and Medicaid from Catastrophic Long-Term Care Costs: *How financial challenges in the long-term care insurance industry may shift costs to policyholders and Medicaid*. Anthem Insurance. June
63. Cohen, M. Wiitala, K. and Hwang, A. (2017). Capping Medicaid: How Per Capita Caps would affect Long-Term Services and Supports and Home Care Jobs. Published by LeadingAge and Community Catalyst, June.
64. Cohen, M., Shi, X., and Miller, J. (2017). Who Buys Long-Term Care Insurance? Twenty-five Years of Study of Buyers and Non-Buyers in 2015-2016. Prepared for America's Health Insurance Plans, Washington, D.C. January.
65. Cohen, M., Shi, X., and Miller, J. (2016). Experience and Satisfaction Levels of Long-term Care Insurance Customers: A Study of Long-Term Care Insurance Claimants. Prepared for America's Health Insurance Plans, Washington, D.C. September.
66. Cohen, M. (2016). The State of the Long-Term Care Insurance Market and Economics and Benefits of Private Long-Term Care Insurance. Two chapters in The State of Long-Term Care Insurance: The Market, Its Challenges, and Future Innovations. The Center for Insurance Policy and Research, National Association of Insurance Commissioners. CIPR Study Series – 1. Forthcoming.
67. Cohen, M., Shi, X., Sandhu, J. and Miller, J. (2014). The Benefits of Long-Term Care Insurance and what they mean for Long-Term Care Financing. America's Health Insurance Plans, Washington, D.C. October.
68. Miller, J., Cohen, M., and Shi, Xi. (2013). Satisfaction with Long Term Services and Supports Across the Continuum. Final Report to the SCAN Foundation. February.
69. Cohen, M. and Shi, X. (2013). The Impact of a Care Transitions Program on Hospital Readmission Rates and Claim Costs on Elderly SNP and HMO members. Unpublished manuscript, LifePlans, Inc. Waltham, MA. December.
70. Cohen, M., Kaur, R., and Darnell, B. (2013). Exiting the Market: Understanding the Factors behind Carriers' Decision to Leave the Long- Term Care Insurance Market. Report to the Office of the Assistant Secretary for Planning and Evaluation, Aging, Disability and Long-Term Care Policy, Department of Health and Human Services, Washington, D.C. February.
71. Stevenson, D., Cohen, M., Burwell, B. and Tel, E. (2012). It Takes two to Tango: A Perspective on Public and Private Coverage for Long-Term Care. Chapter in Universal Coverage of Long-Term Care in the United States: Can We Get There from Here? Russel Sage Foundation, Editors Douglas A. Wolf and Nancy Folbre, <https://www.russellsage.org/publications/universal-coverage-long-term-care-united-states>, September 2012.

72. Cohen, M., Gordon, J., and Miller, J. (2011). Who Buys Long-Term Care Insurance in 2010-2011? A Twenty Year Study of Buyers and Non- Buyers. America's Health Insurance Plans, Washington, D.C. October.
73. Cohen, M., Gordon, J., and Miller, J. (2011). The Historical Development of Benefit Eligibility Triggers Underlying the CLASS Plan. The Scan Foundation. Technical Assistance Paper #2. Spring.
74. Cohen, M., Gordon, J., and Miller, J. (2011). Understanding How Long- Term Care Benefit Triggers are Implemented in the Private Insurance Setting. The Scan Foundation. Technical Assistance Paper #3. Spring.
75. Cohen, M., Gordon, J., and Miller, J. (2011). The Independent In-Person Assessment Process. The Scan Foundation. Technical Assistance Paper #4. Spring.
76. Cohen, M., Gordon, J., and Miller, J. (2010). Determining Eligibility for Long-Term Care Benefits in the Private Long-Term Care Insurance Market: Implications for Policymakers and CLASS Program Implementation. The SCAN Foundation. October.
77. Cohen, M., Shi, X., and Miller, J. (2010). The relationship between Cognitive Impairment and Mortality Rates among Long-Term Care Insurance Applicants. Society of Actuaries, Living to 100 Symposium Compendium, January 2011.
78. Cohen, M., Shi, X. and Miller, J. (2009) "Cognitive and Functional Disability Trends for Assisted Living Facility Residents." Report prepared for the Society of Actuaries Long-Term Care Insurance Section and the ILTCI Conference Association. March.
79. Cohen, M., Shi, X. and Miller, J. (2009) "The Relationship between Cognitive Impairment and Mortality Rates among Long-Term Care Insurance Applicants." Report prepared for the Department of Health and Human Services, Office of Disability, Aging and Long-Term Care Policy. March.
80. Miller, J. and Shi, X., Cohen, M. (2008) "Following an Admissions Cohort: Care Management, Claim Experience and Transitions among an Admissions Cohort of Privately Insured Disabled Elders over a Twenty- Eight Month Period. Final Report." Department of Health and Human Services, Office of Disability, Aging and Long-Term Care Policy. April.
81. Cohen, M., Miller, J. and Shi, X. (2007) "Following an Admissions Cohort: Care Management, Claim Experience and Transitions among an Admissions Cohort of Privately Insured Disabled Elders over a Sixteen Month Period. Interim Report." Department of Health and Human Services, Office of Disability, Aging and Long-Term Care Policy. May.
82. Cohen, M., Miller, J. and Shi, X. (2006) "Service Use and Transitions: Decisions, Choices and Care Management among an Admissions Cohort of Privately Insured Disabled Elders." Department of Health and Human Services, Office of Disability, Aging and Long-Term Care Policy. December.
83. Who buys Long-Term Care Insurance? A 15 year Study of Buyers and Non-Buyers, 1995-

2005, April 2007, Prepared by LifePlans, Inc. for America's Health Insurance Plans.

84. Cohen, M., Weinrobe, M., Miller, J., and Ingoldsby, A. (2005). *Becoming Disabled After Age 65: The Expected Lifetime Costs of Independent Living*. AARP Public Policy Institute, June 2005, Washington, D.C.
85. Miller, J., Dimitrova, B. and Cohen, M. (2002) "The Impact of Private Long-Term Care Insurance Benefits on Selected Medicare Services." Final Report prepared for the Department of Health and Human Services, Office of Disability, Aging and Long-Term Care Policy. March.
86. Cohen, M. and Miller, J (2000). *Who Buys Long-Term Care Insurance in 2000? A Decade of Study of Buyers and NonBuyers*. Health Insurance Association of America, Washington, D.C.
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88. Cohen, M. and Miller, J. (2001). *Long-Term Care Financing and Family Caregiving: Public and Private Experience and Initiatives*. Forthcoming in book on Family Caregiving by the Met Life Mature Market Institute.
89. Cohen, M. (2001). *The Partnership for Long-Term Care: The Road Ahead*. Chapter in *Who Will Pay for Long-Term Care: Insights from the Partnership Programs*". Academy for health Services Research and Health Policy. Health Administration Press.
90. Miller, J. and Cohen M. (2000). "Long-term Care Insurance and Retirement Planning: The Road to Retirement Security." Final report to the American Council of Life Insurers. Washington, D.C. January.
91. Weinrobe, M., Miller, J. and Cohen, M. (2000). "Informal Caregivers of Elders with Long-Term Care Insurance." Final Report to the Assistant Secretary for Planning and Evaluation, Aging and Disability Policy, Department of Health and Human Services. Washington, D.C. October.
92. Cohen, M. and Weinrobe, M. (1999). "Tax Deductibility and Long-Term Care Insurance: Implications for Market Growth and Public Long-Term Care Expenditures." Final report to the Health Insurance Association of America. Washington, D.C. December.
93. Cohen, M., and Miller, J. (2000). "The use of Nursing Home and Assisted Living Facilities among Privately Insured and Non- Privately Insured Disabled Elders." Final Report to the Assistant Secretary for Planning and Evaluation, Aging and Disability Policy, Department of Health and Human Services. Washington, D.C. April.
94. Cohen, M., Weinrobe, M. and Miller, J. (1999). "Multivariate Analysis of Patterns of Informal and Formal Caregiving among Privately Insured and Non-Privately Insured

Disabled Elders Living in the Community.” Final Report to Assistant Secretary for Planning and Evaluation, Aging and Disability Policy, Department of Health and Human Services. Washington, D.C. October.

95. Cohen, M., Miller, J. and Weinrobe, M. (1999). “A Descriptive Analysis of Patterns of Informal and Formal Caregiving among Privately Insured and Non-Privately Insured Disabled Elders Living in the Community.” Final Report to the Assistant Secretary for Planning and Evaluation, Aging and Disability Policy, Department of Health and Human Services. Washington, D.C. April.
96. Cohen, M. and Barnea, T. (1996). A Consumer Guide to Choosing Health Insurance Arrangements. Research Report. JDC- Brookdale Institute and Ministry of Health, State of Israel. Jerusalem, Israel.
97. Cohen, M. and Barnea, T. (1996). Consumer Protection in the Health and Long-Term Care Insurance Market in Israel. Research Report. JDC-Brookdale Institute, Jerusalem, Israel.
98. Cohen, M. (1996). “Emerging Trends in Long-Term Care.” Chapter in Health Insurance Association Book entitled: Long-Term Care: Needs Costs and Financing. January 1997.
99. Rosen, B. Cohen, M. Berg, A. and Nevo, Y. (1995). Consumer Behavior in the Sick Fund Market. Research Report. JDC- Brookdale Institute, Jerusalem, Israel.
100. Cohen, M. (1995). Long-term Care Insurance: Background and Issues in Market Development in Florida”. Prepared for the Florida Commission on Long-Term Care. Meetings, November 6- 7, 1995 Tallahassee, Florida.
101. Strickler, G, Tumlinson, A and Cohen, M. (1995). Insurance Status of Individuals with Serious Mental Illness and Chronic Physical Impairments: Who is Most Vulnerable and How Would they Fare Under Health Reform?” unpublished manuscript, Health Policy Center, Brandeis University.
102. Cohen M. and Amado, R. (1994). Organ Procurement and Transplantation in Israel: Description of a System in Transition. JDC-Brookdale Institute, Jerusalem, Israel.
103. Ingoldsby, A. Kumar, N. Cohen, M. and Wallack, S. "Medicare Home Health Care: The Struggle for Definition". Pride Institute Journal, Summer, 1994.
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<https://www.healthaffairs.org/doi/10.1377/hblog20190306.306555/full/>
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<https://www.statnews.com/2017/10/11/affordable-care-act-hospitals/>

Recent Related Experience

(a) Recent Participation in Policy and Technical Groups

Steering Committee Member, Convergence Dialogue on Reimagining Care for Older Adults (2021-2022). <https://convergencepolicy.org/latest-projects/reimagining-care-for-older-adults/>

Mel King Community Fellow at MIT. Program is dedicated to the legacy of Mel King, a still-active champion of cities and the communities they comprise. Mel King initiated the Community Fellows Program in 1970 when he was an adjunct professor at MIT. The program offers Fellows a year-long sabbatical at MIT, where they could reflect, conduct research, acquire skills, and build new relationships.

Co-chair of the National Academy of Social Insurance study panel on Universal Long-Term Care and Family Care. Chair of Long-Term Care Working Section and Chapter.

Participation on the Executive Office of Health and Human Services Delivery System reform Implementation Advisory Council.

Technical Advisor to the US Department of Health and Human Services Overseeing Project by Mathematica Research on Geriatric Home Visits (2017).

Technical Advisor to the Urban Institute and Milliman on development of National Long-Term Care Financing Simulation Model, funded by the U.S. Department of Health and Human Services and SCAN Foundation (2015-2016).

Steering Committee member and participant of the Long-Term Care Financing Collaborative, Washington, D.C. Purpose: To put forward a bipartisan solution to address the nation's long-term care financing challenge. <http://www.convergencepolicy.org/lcfc-final-report/> 2014-2016.

Technical Advisor to U.S. Department of Health and Human Services Advisory Group overseeing the analysis/evaluation of the Community Living Assistance and Supports Act. 2011-2012

Member of Governor's Long-Term Care Advisory Committee for the State of Massachusetts 2009-2010.

(b) Selected Public Presentations

Congressional Staff Briefing (2022). Financing Long-Term Care for the Elderly, July. Sponsored by Congressman Suozzi. [Financing Long-Term Care for The Elderly - part 3 - YouTube](#)

Bipartisan Policy Center (2022). An Updated Policy Roadmap for Caring for Individuals for Individuals with Complex Needs. March 31st. <https://www.youtube.com/watch?v=LVBEDfVz-rU>

National Public Television, Nashville (2022). Aging Matters: Reimagining Long-Term Care. https://www.youtube.com/watch?v=vU1QdMI_TBQ. Participated in Documentary.

Congressional Testimony to the Senate Finance Subcommittee on Health Care. Hearing on Alzheimer's Awareness: Barriers to Diagnosis, Treatment, Care and Care Coordination. Enhancing the Accessibility and Affordability of Long-Term Care Insurance. November 20, 2019, Washington, DC. <https://www.finance.senate.gov/hearings/alzheimers-awareness-barriers-to-diagnosis-treatment-and-care-coordination>

Strengthening Oregon's Care Infrastructure: Pathways to Universal Family Care. State Capitol Hearing on Universal Family Care. November 18, 2019. Salem, Oregon. Briefing on Universal Family Care. https://oregon.granicus.com/MediaPlayer.php?view_id=23&clip_id=27574

U.S. Treasury, Federal Advisory Committee on Insurance, Washington, DC, July 25, 2019. Briefing on the social challenges associated with long-term services and supports. <http://www.yorkcast.com/treasury/events/2018/02/22/faci>

OECD, The U.S. Long-Term Care Insurance Market and a New Approach to Combining Mandatory Public and Voluntary Private Insurance, Presented to: Insurance and Private Pensions Committee OECD Roundtable on Long-Term Care and Health Insurance, June 7, 2018, Paris. U.S. Treasury, Federal Advisory Committee on Insurance, Washington, DC, February 22, 2018. Briefing on private financing of long-term services and supports._

Panel Presentation to the Bipartisan Policy Center, on A New Public-Private Partnership: Catastrophic Public and Front-End Private LTC Insurance Washington, D.C. January 31st
<https://bipartisanpolicy.org/events/a-policy-roadmap-for-individuals-with-complex-care-needs/>

Congressional Testimony to the Subcommittee on Government Operations of the Committee on Oversight and Government Reform November 30, 2016. Washington, D.C.
<https://oversight.house.gov/legislation/hearings/subcommittee-on-government-operations-hearing-federal-long-term-care-insurance>

Leader/Discussant on Long-Term Care Financing, Milken Global Forum, May 4, 2016, Los Angeles, California.

Briefing Presentation of Long-Term Care Financing Collaborative Findings on Consensus Framework for Long-Term Care Financing Reform, National Press Club, Washington, D.C. February 22, 2016. <https://scontent.webcaster4.com/web/LTCollaborative>

Panel Presentation to the Bipartisan Policy Center, Initial Recommendations to Improve the Financing of Long-Term Care, Washington, D.C. February, 1, 2016.
<http://bipartisanpolicy.org/events/release-of-recommendations-to-address-long-term-care-financing/>

Briefing to the Bipartisan Policy Center, Threats to Retirement Security: Longevity, Long-Term Care and Leakage, Washington, D.C. November 20, 2015. <http://bipartisanpolicy.org/events/threats-to-retirement-security-longevity-long-term-care-and-leakage/>

Invited speaker to Shanghai University of Economics and Finance presenting on international models of LTSS financing. May 2015.

Briefing to the Bipartisan Policy Center, America's Long-Term Care Crisis, Washington, D.C. April 7, 2014. <http://bipartisanpolicy.org/events/long-term-care-initiative-launch/>

Appearance on CNBS-PBS Nightly Business Report on Long-Term Care, August 1, 2013
Briefing to the National Alzheimer's Advisory Counsel, Washington, D.C., July 19, 2013
Briefing to National Long-Term Care Financing Commission, Washington, D.C., June 27, 2013.
Briefing to the National Association of Insurance Commissioners Seniors Issues Task Force, Washington, D.C. November 28, 2012.

Congressional Staff briefing on the CLASS Act, National Health Policy Forum, Washington, D.C., June 18, 2010.

Congressional Testimony to the Commerce and Energy Committee on Private Long-Term Care Insurance Claims Payment Study, July 24, 2008, Washington, D.C.